Affidavit and Revenue Certification

Playmakers of Baton Rouge, Inc. East Baton Rouge Parish Baton Rouge, Louisiana

ANNUAL SWORN FINANCIAL STATEMENTS AND CERTIFICATION OF REVENUES \$50,000 OR LESS (if applicable)

Release Date

The annual sworn financial statements are required by Louisiana Revised Statute 24:514 to be filed with the Legislative Auditor within 90 days after the close of the fiscal year. The certification of revenues \$50,000 or less, if applicable, is required by Louisiana Revised Statute 24:513(I)(1)(c)(i). Personally came and appeared before the undersigned authority, Todd Henry, Executive Director, who, duly sworn, deposes and says that the financial statements herewith given present fairly the financial position of Playmakers of Baton Rouge, Inc. as of July 31, 2013, and the results of operations for the year then ended, in accordance with the basis of accounting described within the accompanying financial statements. (Complete if applicable) In addition, _, (officer name), who, duly sworn, deposes and says that (entity name) received \$50,000 or less in revenues and other sources for the year ended , and accordingly, is not required to have an audit for the previously mentioned year. Officer Signature ALEXANDRA CLARK LAYFIELD Sworn to and subscribed before me this 28th day of July, 2014 Notary Public State of Louislana My Commission is for Life LA Bar Roll No. 31663 LA Notary ID No. 87449 NOTARY PUBLIC Officer's Name Under provisions of state law, this report is a publi Officer's Title document. A copy of the report has been submitted Address the entity and other appropriate public officials. The report is available for public inspection at the Batoph/Fax/E-mail

Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court. AUG 1 3 2014

Please return the completed form within 90 days of your entity's year-end to Office of Legislative Auditor – Local Government Services, Post Office Box 94397, Baton Rouge, LA 70804-9397

10:25 AM 07/22/14 Accrual Basis

Playmakers of Baton Rouge, Inc. Profit & Loss Budget vs. Actual August 2012 through July 2013

	Aug '12 - Ju	Budget	\$ Over Bud	% of Budget
Ordinary Income/Exponse				
Income	44 000 00	45 000 00	7 474 40	62.5%
6010 · Donations/Benefit 6110 · School Corporate Sponsors	11,868,90 <i>0.00</i>	19,000.00 3,000.00	-7,131,10 -3,000,00	0.0%
5121 - Season Corporate Sponsor	0.00	5,500.00	-5,500.00	0.0%
5200 · CFA Grant	14,039,00	11,200.00	2,839.00	125,3%
5220 · Arts Council Grants	6.869.00	2.200.00	4,689.00	312.2%
5230 · Other Grants	3,200,00	33,000,00	-29,800.00	9,7%
5400 · Ticket Sales/Fees	4,444,44		20,000.00	-4
5410 · Senson Tickets	0.00	5,000.00	-5,000.00	0.0%
6420 · Individual Tickets	56,653.50	64,000.00	-7.046.50	69.0%
8430 · Group Tickets	0,00	10,000.00	-10,000.00	0.0%
6460 · PWYC Sales	14,058.00	0.00	14,056.00	100.0%
5400 · Ticket Salss/Fees - Other	34,352.80	0.00	34,352.80	100.0%
Total 6400 - Ticket Sales/Foos	105,362.30	79,000.00	26,362.30	133.4%
6500 · Classes 5510 · Troupe/Outreach	46,466,30	58,000.00	-11,533.70	80.1%
5520 · Workshops/Seminars	0.00	7,000.00	-7,000.00	0,0%
Total 5510 · Troupe/Outreach	0.00	7,000.00	-7,000.00	0.0%
5800 - School Tour Contracts	3,700,00	7,000.00	-3,300.00	52.9%
5610 · Wally Tour Contracts	20,088.00	22,588.00	-2,500.00	88.9%
5620 - Summer Tour Contracts	16,661.91	15,200.00	1,461.91	109.6%
5640 - Mileage Reimbursement	0.00	800.00	-600,00	0.0%
5700 - Ad Sales	0,00	1,200.00	-1,200.00	0.0%
6900 · Miscellaneous Income	7,395.00	0.00	7,395.00	100.0%
Total Income	235,650.41	264,488.00	-28,837.59	89.1%
Expense ADMINISTRATIVE 7000 · Executive Director 6100 · Payroli Taxes	1,280,46	P.000.00	7 710 54	14.2%
7001 • Managing Director	14,754,11	30,000,00	-7,719.54 -15,245.89	19.2% 49.2%
7001 • Education/Touring Director	3,185,56	24,000.00	-20,814.44	13,3%
7000 · Exacutive Director - Other	6,729.03	24,000.00	-20,014.44	15.576
Total 7000 · Executive Director	25,949.16	63,000.00	-37,050.84	41.2%
7010 · Administrative Assistant	3,934.00	0.00	3,934,00	100.0%
7200 - Rent	31,498.84	30,000.00	1,498.84	105.0%
7210 · Utilities	1,389.05	0.00	1,389.05	100,0%
7220 · Telephone	251,18	1,020,00	-768.82	24.6%
7300 · Office Supplies	253.91	1,750,00	-1,496.09	14.5%
7310 · Copler	2,821.95	2,160.00	661.95	130.6%
7320 · Equipment/Copier Maintenance	44,69	2 704 40	4 707 74	4 40 057
7340 - Bank Foes 7360 - Interest	5,447.81 90.83	3,724,10 300,00	1,723,71 -209.17	146,3% 30,3%
7410 - Public Relations/Miscellaneous	100.69	0.00	100.89	100.0%
7480 · Professional Fees/Admin.	2.038.60	1.700.00	336.60	119,8%
7700 - Printing	3,859.26	0.00	3.859.26	100.0%
7720 · Benefit Event Expenses	148.11	1,800.00	-1,651.89	6.2%
Total ADMINISTRATIVE	77,626.08	105,454.10	-27,628.02	73.6%
PRODUCTION				
6000 · Artistic and Technical Labor 6005 · Artistic Contract Labor	40.00	0.00	40.00	100,0%
6010 · Technical Labor	2,583.00	4,900.00	-2.317.00	100.0% 52.7%
6016 • Technical Contract Labor	192.00	0.00	192.00	100,0%
6016 - Box Office/House Management	880,00	800.00	280,00	148.7%
Total 6000 · Artistic and Technical Labor	3,695.00	5,500.00	-1,805.00	67.2%
6020 - Yeacher Fees	15,991.50	17,600.00	-1,608.50	90,9%
6021 - Clasa Supplies	3,173.69	4,200.00	-1,026.31	75.6%
6030 · Artistic Director	10,650,00	12,600.00	-1,950.00	84.5%

10:25 AM 07/22/14 Accrual Basis

Playmakers of Baton Rouge, Inc. Profit & Loss Budget vs. Actual August 2012 through July 2013

6200 · Contract Labor .	19,980.00			
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6211 · Actors		23.800.00	-3.820.00	83.9%
6231 · Choreographer	700.00	0.00	700.00	100.0%
6232 · Costume Designer	3,268.51	4,200.00	-931,49	77.8%
6241 • Director	5,700,00	4,550.00	1,150,00	125.3%
6251 - Light Design	3,150,00	3,200.00	-50.00	98.4%
6261 · Music Director	3,000,00	2,200,00	800.00	138.4%
6271 - Playwrites	1,500,00	1.500.00	0.00	100.0%
6272 - Props Master	1,147.17	2,500,00	-1,352,83	45.9%
6291 · Set Designer	3.118.50	4,700.00	-1,581.50	68.4%
6292 · Sound Design	3.918.15	2.000.00	1,918,15	195,8%
6293 - Stage Manager	5,116,10	4,800,00	316,10	106.6%
6294 · Tour Manager	9.764.01	1,800.00	7,964,01	542.4%
6297 · Orchestra Contract Labor	800.00	10,000.00	-9,200,00	8.0%
6200 · Contract Labor - Other	293.00	0.00	293,00	100.0%
Total 6200 · Contract Labor	61,453,44	65.250.00	-3.796.56	94.2%
	· ·			
6300 · Set Materials	5,791.54	4,800,00	991.54	120.7%
6310 · Costume Materials	4,575.00	4,200.00	375.00	108.9%
6320 · Proportios Materiais	400.00	2,600.00	-2,200.00	15.4%
6330 · Lighting Materials	216,18	800.00	-583.82	27.0%
6340 · Scripts	4,384.25	100.00	4,284.25	4,384.3%
6350 - Royalties	4,270.00	9,800.00	-5,530.00	43.6%
6360 · Music Production 6400 · Travel	135.58	200.00	-64.44	67.8%
6440 · Parking	563,70	950.00	-388,30	59.3%
6400 · Travol - Other	575.00	1,450.00	-875.00	39.7%
Total 6400 · Travel	1,138.70	2,400.00	-1,281.30	47.4%
6410 - Van Maintenance	472.83	350.00	122.83	135.1%
6500 • Printing and Marketing	2,588,59	3,200.00	-611.41	80.9%
6510 · Advertising	1,955,00	2,900,00	-945.00	67.4%
6530 · Postage	0.00	1,600,00	-1,600.00	0.0%
6600 · Insurance	13,651,89	15,480.00	-1.828.11	88,2%
6900 · Production Supplies/Misc.	3,183.47	1,670,00	1,513.47	190.6%
Total PRODUCTION	137,726.64	155,250.00	-17,523.36	88.7%
6800 · Ticket Fees	2,824.05	3,225.00	-400.95	87.6%
7777 · Texes	6,528.12	500,00	5,028.12	1,305.6%
7780 · Debit Service	0,00	0.00	0.00	0.0%
Total Expense	224,904.89	264,429.10	-39,524.21	85.1%
Net Ordinary Income	10,745.52	58.90	10,686.62	18,243.7%
Net Income	10,745.62	68.90	10,688.62	18,243.7%

Playmakers of Baton Rouge, Inc. Grants for Fiscal Year Ended July 31, 2013

CFA Grant: \$14,039

Arts Council Grant: \$6,869 Other Grants: \$3,200

See Line Items 5200, 5220 and 5230 of the Profits & Loss Statement for the fiscal year ended July 31, 2013.

<u>CFA Grant</u>: The Community Fund for the Arts is a campaign driven fund that supports arts organizations in the Baton Rouge area. It is funded through donations from businesses and community leaders. Each year Playmakers applies through the CFA grant process. The amount Playmakers receives changes depending on the amount of donations collected by the CFA and by the merit of our application judged by the CFA committee.

<u>Arts Council Grant</u>: Playmakers applies for funding from the Arts Council through two different grants, the Decentralized Arts Fund (DAF) and Projected Assistance Grants (PAG).

- DAF is a state program designed to ensure that citizens in all Louisiana parishes have access to high quality arts and cultural programs. The Arts Council of Greater Baton Rouge administers this program for the following parishes: Ascension, East Baton Rouge, East Feliciana, Iberville, Livingston, Pointe Coupee, St. Helena, Tangipahoa, Washington, West Baton Rouge, and West Feliciana.
- PAGs fund specific art projects presented by nonprofit organizations in EBR Parish.

<u>Other Grants</u>: Each year Playmakers applies for additional grants provided by various corporations.

- Boo Grisby- \$3000
- Baton Rouge Area Foundation- \$200